29th of June 2023



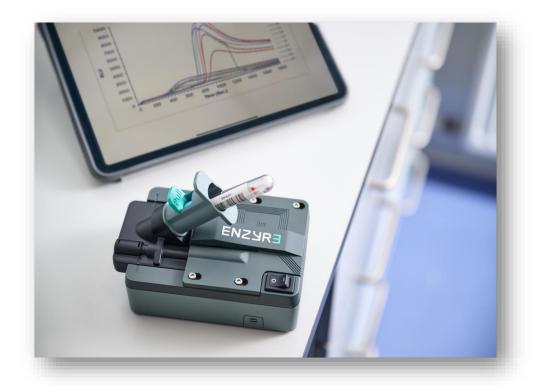
Help, my freezer is failing!

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Introduction



Start-up company on Noviotech Campus (Building M – 3rd floor) Around 20 employees and growing!



Near patient diagnostics focused on blood coagulation Develop point of care device



Issue to address: Keeping samples cool



Bio-chemical samples required for testing

Samples must be stored cold to preserve their quality

Safely store samples in freezers preserving their quality



But what if my freezer is failing?



Expensive bio-chemical samples will heat up and may become unusable

Cost money - impact on planning - general stressful situation

Possible solutions:

- Always have a back-up freezer running
- Contract for back-up freezer

Alternative proposed solution:

• Sharing a back-up freezer

But ...

- Quite expensive
- Still expensive and not 100% reliable

Benefits

- Share the costs
- Always ready for emergencies





What are your thoughts?